

<b>Boston, MA Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$24.99	\$30.31	\$35.00	\$35.93	\$34.95	\$32.24
Replace All: 215/60R16	\$327.96***	\$307.92***	\$560.00**	\$476.00**	\$760.00*	\$486.38
<b>Vehicle 2</b>						
4 Wheel Alignment	\$327.96***	\$307.92***	\$560.00**	\$476.00**	\$760.00*	\$486.38
Replace All: 225/60R16	\$471.96**	\$395.96**	\$440.00**	\$492.52*	\$419.76**	\$444.04
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$179.00	\$169.99	\$199.99	\$227.43	\$179.95	\$191.27
Replace All: 265/70R17	\$699.96**	\$611.80*	\$731.08**	\$620.20*	\$799.98*	\$692.60

<b>Colorado Springs, CO Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$34.66	\$37.25	\$28.95	\$29.99	\$37.00	\$33.57
Replace All: 215/60R16	\$315.96***	\$295.92***	\$393.20***	\$720.00*	\$600.00**	\$465.02
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$69.99	\$64.95	\$79.99	\$69.95	\$70.97
Replace All: 225/60R16	\$339.96***	\$283.96***	\$597.24*	\$441.10*	\$496.00*	\$431.65
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$139.00	\$159.00	\$170.00	\$149.99	\$189.95	\$161.59
Replace All: 265/70R17	\$679.96**	\$483.96**	\$858.88*	\$707.24*	\$624.00*	\$670.81

<b>Des Moines, IA Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$32.99	\$29.99	\$29.95	\$29.95	\$34.95	\$31.57
Replace All: 215/60R16	\$339.96***	\$392.00**	\$424.00**	\$392.00***	\$640.00*	\$437.59
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$74.99	\$69.99	\$64.99	\$79.95	\$71.98
Replace All: 225/60R16	\$583.96*	\$508.00*	\$412.00**	\$454.00*	\$467.40**	\$485.07
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$159.99	\$150.00	\$175.00	\$169.99	\$125.00	\$156.00
Replace All: 265/70R17	\$727.96**	\$639.96*	\$777.96*	\$608.00*	\$824.00*	\$715.58

<b>Indianapolis, IN Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$25.00	\$29.99	\$39.95	\$26.62	\$46.25	\$33.56
Replace All: 215/60R16	\$324.00**	\$315.96**	\$500.00**	\$336.00**	\$597.20**	\$414.63
<b>Vehicle 2</b>						
4 Wheel Alignment	\$59.99	\$74.00	\$87.50	\$79.00	\$109.95	\$82.09
Replace All: 225/60R16	\$456.00**	\$490.82**	\$602.28*	\$475.16*	\$446.20*	\$494.09
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$154.99	\$165.00	\$210.00	\$105.55	\$155.00	\$158.11
Replace All: 265/70R17	\$556.00**	\$899.96*	\$885.20*	\$618.00**	\$588.00*	\$709.43

<b>Miami, FL Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$37.25	\$32.09	\$30.00	\$29.99	\$26.95	\$31.26
Replace All: 215/60R16	\$335.96**	\$604.00*	\$340.00**	\$396.00**	\$500.00**	\$435.19
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$79.99	\$49.95	\$65.00	\$89.95	\$70.98
Replace All: 225/60R16	\$427.96**	\$474.00*	\$586.30*	\$508.60*	\$419.76**	\$483.32
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$199.00	\$204.70	\$215.00	\$200.00	\$369.00	\$237.54
Replace All: 265/70R17	\$615.96**	\$659.92*	\$593.00**	\$1091.00*	\$848.00*	\$761.58

<b>Seattle, WA Market</b> Period 11/18 to 12/1						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$29.99	\$19.95	\$25.99	\$24.99	\$38.95	\$27.97
Replace All: 215/60R16	\$295.92***	\$316.00***	\$339.84**	\$440.00**	\$812.00*	\$440.75
<b>Vehicle 2</b>						
4 Wheel Alignment	\$79.99	\$79.95	\$69.00	\$79.00	\$129.95	\$87.58
Replace All: 225/60R16	\$468.00*	\$468.98*	\$475.26*	\$514.00*	\$392.00**	\$463.65
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$150.00	\$189.90	\$225.00	\$190.00	\$179.95	\$186.97
Replace All: 265/70R17	\$732.00*	\$698.20***	\$840.00*	\$580.00**	\$616.00*	\$693.24

Legend \* = Tier 1 Brand \*\* = Tier 2 Brand \*\*\* = Private Brand/Other