

<b>Tacoma, WA Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$29.99	\$24.95	\$29.99	\$26.99	\$36.99	\$29.78
Replace All: 215/60R16	\$463.96*	\$331.95***	\$503.84**	\$491.96*	\$836.00*	\$525.54
<b>Vehicle 2</b>						
4 Wheel Alignment	\$74.99	\$89.95	\$89.99	\$90.00	\$79.95	\$84.98
Replace All: 225/60R16	\$546.00*	\$528.00*	\$356.00**	\$518.00*	\$496.00**	\$488.80
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$162.98	\$225.00	\$275.00	\$176.00	\$224.00	\$212.60
Replace All: 265/70R17	\$640.00*	\$660.00**	\$684.00**	\$601.00**	\$636.00*	\$644.20

<b>Mobile, AL Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$24.99	\$29.99	\$34.99	\$31.95	\$29.95	\$30.37
Replace All: 215/60R16	\$307.96**	\$299.92**	\$439.80*	\$553.00***	\$800.00*	\$480.14
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$74.99	\$59.99	\$69.95	\$69.99	\$68.98
Replace All: 225/60R16	\$520.00**	\$320.00**	\$642.00*	\$480.00**	\$388.80*	\$470.16
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$195.83	\$177.98	\$125.00	\$165.00	\$179.95	\$168.75
Replace All: 265/70R17	\$604.00**	\$696.00*	\$820.00*	\$678.00*	\$688.00*	\$697.20

<b>Houston, TX Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$34.99	\$19.99	\$22.99	\$33.00	\$32.15	\$28.62
Replace All: 215/60R16	\$271.96***	\$464.00*	\$404.28***	\$481.60**	\$712.00*	\$466.77
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$74.99	\$69.99	\$69.95	\$129.95	\$82.97
Replace All: 225/60R16	\$520.00**	\$496.00*	\$420.00***	\$526.00**	\$380.72*	\$468.54
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$194.63	\$140.00	\$220.00	\$200.00	\$189.95	\$188.92
Replace All: 265/70R17	\$604.00**	\$568.00**	\$620.00*	\$680.00**	\$640.00*	\$622.40

<b>Charleston, WV Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$29.99	\$34.99	\$27.50	\$29.99	\$31.50	\$30.79
Replace All: 215/60R16	\$279.92***	\$439.96**	\$340.00*	\$420.00***	\$856.00*	\$467.18
<b>Vehicle 2</b>						
4 Wheel Alignment	\$74.99	\$79.99	\$59.95	\$59.99	\$109.99	\$76.98
Replace All: 225/60R16	\$408.00**	\$552.00*	\$296.00*	\$340.00*	\$404.00***	\$400.00
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$150.00	\$175.00	\$159.95	\$179.99	\$253.00	\$183.59
Replace All: 265/70R17	\$570.00**	\$700.00*	\$512.00*	\$600.00*	\$600.00**	\$596.40

<b>Pierre, SD Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$35.78	\$26.95	\$25.88	\$28.95	\$33.20	\$30.15
Replace All: 215/60R16	\$500.00*	\$459.00**	\$340.00***	\$424.00**	\$440.00*	\$432.60
<b>Vehicle 2</b>						
4 Wheel Alignment	\$54.99	\$49.95	\$51.88	\$49.95	\$49.95	\$51.34
Replace All: 225/60R16	\$476.00*	\$488.00**	\$340.00*	\$280.00**	\$441.00**	\$405.00
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$145.00	\$135.00	\$135.00	\$135.00	\$186.00	\$147.20
Replace All: 265/70R17	\$600.00**	\$750.00**	\$684.00*	\$580.00**	\$676.00*	\$658.00

<b>Providence, RI Market</b> Period 1/2 to 1/3						
	Mass Merch. A	Mass Merch. B	Tire Dealer A	Tire Dealer B	Car Dealer	Avg. All
<b>Vehicle 1</b>						
Oil Change/Filter	\$35.00	\$28.99	\$32.67	\$36.16	\$32.00	\$25.73
Replace All: 215/60R16	\$284.00***	\$396.00***	\$344.00*	\$356.00*	\$436.00*	\$363.20
<b>Vehicle 2</b>						
4 Wheel Alignment	\$69.99	\$79.95	\$79.00	\$84.99	\$89.95	\$80.78
Replace All: 225/60R16	\$440.00**	\$432.00*	\$356.00*	\$436.00**	\$404.00*	\$413.60
<b>Vehicle 3</b>						
Front Brakes, Turn Rotors	\$170.00	\$189.00	\$328.00	\$210.00	\$272.00	\$233.80
Replace All: 265/70R17	\$612.00**	\$672.00*	\$600.00**	\$680.00*	\$624.00*	\$637.60

Legend \* = Tier 1 Brand \*\* = Tier 2 Brand \*\*\* = Private Brand/Other